



Southern University
Baton Rouge Campus

Athletics Intercollegiate Budget
Fiscal Year 2023-2024

**SOUTHERN UNIVERSITY
and A&M COLLEGE**

**ATHLETICS
INTERCOLLEGIATE**



**OPERATING BUDGETS
2023-2024**

The following forms are the Athletics Intercollegiate Operating Budgets and Personnel Schedules for the fiscal year 2023-2024. The forms are submitted to Dennis J. Shields, President-Chancellor, and Desiree Honore Thomas, Associate Vice President-Senior Administrative Operations Officer.

Approvals:

Roman P Banks

**Roman Banks
Director of Athletics**

8/14/2023

Date

Desiree Honore Thomas

Desiree Honore Thomas

**Associate Vice President-
Senior Administrative
Operations Officer**

8/14/2023

Date

Dennis J. Shields

**Dennis J. Shields
President-Chancellor**

Date

**Southern University A&M College
Intercollegiate Athletics Budget
2023-2024 Operating Budget**

REVENUES

Ticket Sales		
Football	\$	1,500,000
Basketball		50,000
Baseball		13,000
Other Sports		10,000
Pelican Relay		10,000
Guarantees		
Men Basketball		550,000
Women Basketball		155,000
Baseball		20,000
Parking		400,000
Bayou Classic (Ticket Sales)		425,000
Handling Fee		37,650
Student Athletic Fees		3,500,000
Athletics Facility Fees		50,000
General Athletics Fees		93,650
SWAC		530,000
NCAA		450,000
Licensing		55,000
Concessions		90,000
Corporate Sponsorship		300,000
Gender Equity		225,000
Non-Mandatory Transfer		2,150,000
Athletic Subsidy		1,324,841
TOTAL REVENUE		\$ 11,939,141

EXPENDITURES

Salary	\$	4,095,013
Related Benefits		1,284,094
Travel		1,360,000
Operational Services		671,000
Supplies		437,000
Professional Services		250,000
Other Charges		200,000
Scholarships		3,381,035
Transfer Out (Debt Services)		261,000
TOTAL EXPENDITURES		\$ 11,939,141

Southern University A&M College
Intercollegiate Athletics - General Athletics
218900-21801-29000
2023-2024 Operating Budget

Personnel	Position Number	Title of Position	Salaries	
		Incentive Compensation	50,000	
Banks, Roman	2M9652	Director of Athletics	296,000	
Bowie, Welton	2M8771	Operations Manager	33,840	
Brown, Orlando	2M8716	Assistant Equipment Manager - Women Sports	36,400	
Chalette, Christopher	2M8696	Assistant Sport Information Director	16,000	
Cotton, Marjorie	2M9661	Business Manager/Travel Coordinator	56,774	
Donaldson, Candace	2B9555	Administrative Assistant IV	33,563	
Major, Theo	2M8639	Assistant Equipment Manager	50,000	
Caesar, Me'Gan	2M9626	Ticket Manager	50,000	
Gray, Friedsburg	2M9704	Assistant Equipment Manager	24,000	
TBA	2M8862	Director of Development	25,000	
Hunt, Aretha	2B9810	Assistant Athletics Director for Ticket Operations	71,520	
Kirschner II, Rodney	2M8863	Associate Athletics Director/SID	88,585	
McKinsey, Mandy	2M8776	Chief of Staff Assistant	44,000	
Rankins Denise	2M8654	Assistant Development Director/Corporate Sponsorship	95,000	
Rodney, Ajohnee	2M8846	Chief of Staff	31,378	
Scott, Wille	2M8763	Assistant Sport Information Director	36,900	
Smith, Rosalind	2B9506	Cashier Ticket Office	25,312	
Stirgus, LaShonda	2M8844	CFO for Athletics/SWA	49,700	
DeBourg, Taylor	2M8813	Special Assistant to Executive Director	45,000	
Thomas, Benny	2M8665	Assistant Facility Manager	35,000	
Williams, Donnie	2M8684	Assistant Facility Manager	35,000	
Total Salaries			1,228,972	
Other Labor				
Wages			200,000	
Total Other Labor				200,000
Fringe Benefits				
Tuition Discount			15,000	
Sick Leave, Terminal Pay, etc.			40,000	
Related Benefits			389,710	
Total Fringe Benefits			444,710	
Travel Athletic Director & Staff			20,000	
Operational Services			620,000	
Supplies			175,000	
Professional Services			250,000	
Other Charges			200,000	
Debt Service			261,000	
Total Non-Salary			1,526,000	
Total Athletic Administrator (Director)			\$ 3,399,682	

**Southern University A&M College
Intercollegiate Athletics - Football
218900-21802-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Dooley, Eric	2M9695	Head Football Coach	\$ 310,000	
Miller, Damarcus	2M8874	Offensive Coordinator	56,000	
Miller, Henry	2M9650	Defensive Coordinator	82,500	
Nivens, Damon	2M9310	Assistant Football Coach	65,000	
TBA	2M9217	Assistant Football Coach	55,000	
TBA	2M9693	Assistant Football Coach	30,000	
Fusilier, Dre	2M8685	Assistant Football Coach	51,000	
Graves, Terrance	2M9314	Assistant Football Coach	75,000	
Totten, Willie	2M8669	Assistant Football Coach	55,000	
Bailey, Robert	2M8703	Assistant Football Coach	54,500	
Wallace, Sean	2M9238	Assistant Football Coach	55,000	
Jackson, Ricky		Director of Football	50,000	
Total Salaries				939,000
Related Benefits				296,527
Travel				305,000
Operating Services				25,000
Supplies				90,000
Scholarships				1,109,363
Total Football				\$ 2,764,890

**Southern University A&M College
Intercollegiate Athletics - Baseball
218900-21803-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Crenshaw, Christopher	2M9691	Head Baseball Coach	\$ 110,000	
Dulin, Daniel	2M8989	Assistant Baseball Coach	48,000	
Perkins, Theodore	2M9663	Assistant Baseball Coach	38,000	
Total Salaries				196,000
Related Benefits				61,895
Travel				100,000
Supplies				15,000
Scholarships				200,298
Total Baseball				\$ 573,193

**Southern University A&M College
Intercollegiate Athletics - Track & Field (Men)
218900-21804-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
White, Teremine	2M9575	Head Track & Field Coach	\$ 57,702	
Glover, Freddie	2M9643	Assistant Track & Field Coach	40,706	
Total Salaries			<u>98,408</u>	
Related Benefits for Staff				31,076
Travel				45,000
Supplies				15,000
Scholarships				<u>170,564</u>
Total Men Track			\$	<u><u>360,048</u></u>

**Southern University A&M College
Intercollegiate Athletics - Tennis (Women)
218900-21805-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Conyers, Jeffrey	2M9660	Head Tennis Coach	\$ 68,000	
TBA		Assistant Tennis Coach	-	
Total Salaries			<u>68,000</u>	
Related Benefits				21,474
Travel				30,000
Supplies				5,000
Scholarships				<u>130,115</u>
Total Women Tennis			\$	<u><u>254,589</u></u>

**Southern University A&M College
Intercollegiate Athletics - Golf (Women)
218900-21806-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Pope, Bobby	2M8704	Head Golf Coach	\$ 24,000	
TBA		Assistant Golf Coach	-	
Total Salaries			<u>24,000</u>	
Related Benefits				7,579
Travel				66,000
Supplies				10,000
Scholarships				<u>160,828</u>
Total Women Golf			\$	<u><u>268,407</u></u>

Southern University A&M College
Intercollegiate Athletics - Women Basketball
218900-21807-29000
2023-2024 Operating Budget

Personnel	Position Number	Title of Position	Salaries	
Funchess, Carlos	2M8717	Head Basketball Coach	\$ 150,000	
Carter, Petrece	2M9366	Assistant Basketball Coach	75,000	
Bonin, Jeremy	2M9636	Assistant Basketball Coach	59,500	
Parson, Courtney	2M9661	Assistant Basketball Coach	48,000	
Pugh, Thomas	2M9399	Assistant Basketball Coach	8,000	
Total Salaries			<u>340,500</u>	340,500
Related Benefits for Staff				107,527
Travel				200,000
Supplies				7,500
Scholarships				<u>265,294</u>
Total Women Basketball				<u>\$ 920,821</u>

Southern University A&M College
Intercollegiate Athletics - Men Basketball
218900-21808-29000
2023-2024 Operating Budget

Personnel	Position Number	Title of Position	Salaries	
Johnson, Kevin	2M9686	Head Basketball Coach	\$ 200,000	
Richardson, Rashaad	2M9154	Assistant Basketball Coach	75,000	
TBA		Assistant Basketball Coach	65,000	
Tavel, Jon	2M9653	Assistant Basketball Coach	55,000	
Hillman, Jethro	2M9629	Assistant Basketball Coach	55,000	
Total Salaries			<u>450,000</u>	450,000
Related Benefits				142,106
Travel				200,000
Supplies				7,500
Scholarships				<u>211,268</u>
Total Men Basketball				<u>\$ 1,010,874</u>

**Southern University A&M College
Intercollegiate Athletics - Volleyball
218900-21809-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Jacobs, Venessa	2M9173	Head Volleyball Coach	\$ 57,702	
Williams, Ana	2M8701	Assistant Volleyball Coach	40,000	
				97,702
Total Salaries				30,853
Related Benefits				83,000
Travel				12,000
Operating Services				8,000
Supplies				211,266
Scholarships				97,702
Total Volleyball			\$	442,821

**Southern University A&M College
Intercollegiate Athletics - Tennis (Men)
218900-21810-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
TBA			\$ -	
Total Salaries				-
Related Benefits				-
Travel				30,000
Supplies				5,000
Scholarships				84,414
Total Men Tennis			\$	119,414

**Southern University A&M College
Intercollegiate Athletics - Track & Field (Women)
218900-21811-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Lolis, Esau	2M8695	Assistant Track & Field Coach	\$ 12,000	
Total Salaries				12,000
Related Benefits				3,790
Travel				45,000
Operating Service				4,000
Supplies				15,000
Scholarships				277,103
Total Men & Women Track			\$	356,893

**Southern University A&M College
Intercollegiate Athletics - Softball
218900-21813-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Williams, Brittney	2M9654	Head Softball Coach	\$ 59,000	
Watts, Jessie	2M8700	Assistant Softball Coach	40,000	
TBA	2M8678	Assistant Softball Coach	8,000	
Total Salaries				107,000
Related Benefits				31,263
Travel				75,000
Supplies				15,000
Scholarships				229,961
Total Softball			\$ 458,224	

**Southern University A&M College
Intercollegiate Athletics - Bowling
218900-21814-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Doyle, Barry		Head Bowling Coach	\$ 36,000	
Total Salaries				36,000
Related Benefits				11,368
Travel				35,000
Supplies				5,000
Scholarships				80,550
Total Bowling			\$ 167,918	

**Southern University A&M College
Intercollegiate Athletics - Soccer
218900-21815-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Fontenot, Jeremy	2M9631	Head Soccer Coach	\$ 54,440	
TBA		Assistant Soccer Coach	16,000	
Total Salaries				70,440
Related Benefits				22,244
Travel				83,000
Supplies				15,000
Scholarships				250,011
Total Soccer			\$ 440,695	

**Southern University A&M College
Intercollegiate Athletics - Sport Medicine
218900-21817-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries
TBA		Assistant Sport Medicine Trainer	\$ -
Total Salaries			-
Related Benefits			-
Travel			-
Operating Services			10,000
Supplies			40,000
Total Sport Medicine			\$ 50,000

**Southern University A&M College
Intercollegiate Athletics - Strength & Conditioning
218900-21819-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries
Immel, Laramie	2M9304	Head Strength & Conditioning Coach	\$ 65,000
White, Tawanna	2M8988	Assistant S/C Coach	59,999
LaFontain, Nicholas	2M8656	Assistant S/C Coach	52,500
Total Salaries			177,499
Related Benefits			56,052
Travel			-
Operating Services			-
Supplies			-
Total Strength and Conditioning			\$ 233,551

**Southern University A&M College
Intercollegiate Athletics - Cross Country
218900-21818-29000
2023-2024 Operating Budget**

Personnel	Position Number	Title of Position	Salaries
Ware, Courtney	2M9218	Assistant Track & Field Coach	\$ 37,492
Total Salaries			37,492
Related Benefits			11,840
Travel			23,000
Supplies			4,000
Total Men & Women Cross Country			\$ 76,332

Southern University A&M College
Intercollegiate Athletics - Cheerleaders
218900-21820-29000
2023-2024 Operating Budget

Personnel	Position Number	Title of Position	Salaries	
Sias, Floyd	2M9499	Head Cheerleaders Coach	<u>\$ 12,000</u>	
Total Salaries				12,000
Related Benefits				3,789
Travel				20,000
Supplies				<u>5,000</u>
Total Cheerleader			\$	<u><u>40,789</u></u>