



Southern University
Baton Rouge Campus

Athletics Intercollegiate Budget
Fiscal Year 2021-2022

SOUTHERN UNIVERSITY
and A&M COLLEGE

ATHLETICS
INTERCOLLEGIATE



OPERATING BUDGETS
2021-22

The following forms are the Athletics Intercollegiate Operating Budgets and Personnel Schedules for the fiscal year 2021-22. The forms are submitted to Dr. Ray Belton, President/Chancellor, and Mr. Ben Pugh, Vice Chancellor for Finance and Administration.

Approvals:

Roman P. Banks

Mr. Roman Banks
Director of Athletics

August 8, 2021

Date

Benjamin Pugh

Mr. Ben Pugh
Vice Chancellor for Finance and Administration

8/16/21

Date

Ray Belton

Dr. Ray Belton
President/Chancellor

8/17/21

Date

**Southern University A&M College
Intercollegiate Athletics Budget Outline
2021-2022 Operating Budget**

REVENUES

<u>Ticket Sales</u>		
Football	\$	1,900,000
Basketball		40,000
Baseball		10,000
<u>Guarantees</u>		
Football		350,000
Men Basketball		350,000
Women Basketball		95,000
Parking		290,000
Bayou Classic (Ticket Sales)		590,000
Student Athletic Fees		3,338,500
Athletics Facility Fees		95,790
Handling Fee		20,000
General Athletics Fees		87,000
SWAC		50,000
NCAA		440,000
Licensing		50,000
Facility Rentals		7,500
Concessions		90,000
Gender Equity		225,000
Non-Mandatory Transfer		2,200,000
Athletic Subsidy		1,324,841
TOTAL REVENUE		<u><u>\$ 11,553,631</u></u>

EXPENDITURES

Salary	\$	3,766,088
Related Benefits		1,483,372
Wages		350,000
Sick Leave, Terminal Pay, etc.		100,000
Tuition Discount		25,000
Travel		1,185,000
Operational Services		537,000
Supplies		603,000
Professional Services		200,000
Other Charges		140,000
Scholarships		2,903,171
Transfer Out (Debt Services)		261,000
TOTAL EXPENDITURES		<u><u>\$ 11,553,631</u></u>

Southern University A&M College
Intercollegiate Athletics - General Athletics
218900-21801-29000
2021-2022 Operating Budget

Personnel	Title of Position	Salaries	
	Incentive Compensation	250,000	
Banks, Roman	Director of Athletics	275,000	
Scott, Trayvean	Deputy Athletics Director	6,249	
Stirgus, LaShonda	CFO for Athletics/SWA	44,700	
Kirschner II, Rodney	Associate Athletics Director/SID	83,585	
Rodney, Ajohnee	Chief of Staff	29,960	
Rankins Denise	Special Assistant to Director of Athletics	15,000	
McKinsey, Mandy	Chief of Staff Assistant	34,278	
TBA	Sport Information Director	45,000	
TBA	Assistant Sport Information Director	12,000	
Chalette, Christopher	Assistant Sport Information Director	20,000	
Scott, Wille	Assistant Sport Information Director	36,900	
TBA	Media Specialist	4,800	
Bowie, Welton	Operations Manager	29,840	
TBA	Game Day Operator	38,000	
Hunt, Aretha	Assistant Athletics Director for Ticket Operations	71,520	
Franklin, Lakisha	Assistant Ticket Manager	34,278	
Smith, Roslind	Cashier Ticket Office	22,280	
TBA	Director of Development	45,000	
JeanLewis, Taylor	Assistant Director of Development	30,000	
Smith, Savanna	Academic Advisor	42,848	
Price, Derek	Head Equipment & Facility Manager	40,106	
TBA	Assistant Facility Manager	35,000	
Brow, Orlando	Assistant Equipment Manager - Women Sports	35,000	
Gray, Friedsburg	Assistant Equipment Manager	34,278	
Donaldson, Candace	Administrative Assistant IV	31,332	
Total Salaries		1,346,954	1,346,954
Other Labor			
Wages		350,000	
Tuition Discount		25,000	
Sick Leave, Terminal Pay, etc.		100,000	
Total Other Labor		475,000	475,000
Total Fringe Benefits			552,005
Travel Athletic Director & Staff		55,000	
Operational Services		511,500	
Supplies		272,500	
Professional Services		200,000	
Other Charges		140,000	
Debt Service		261,000	
Total Non-Salary		1,440,000	1,440,000
Total Athletic Administrator (Director)		\$ 3,813,959	

**Southern University A&M College
Intercollegiate Athletics - Football
218900-21802-29000
2021-2022 Operating Budget**

Personnel	Title of Position	Salaries	
Rollins, James	Interim Head Football Coach	\$ 260,000	
Grossi, Zachary	Offensive Coordinator	109,200	
Washington, Lionel	Defensive Coordinator	93,600	
Ayro, Charlie	Assistant Football Coach	62,400	
Browne, Christopher	Assistant Football Coach	41,600	
Drago, Darren	Assistant Football Coach	57,200	
Gilmore Jr., Wilbert	Assistant Football Coach	57,200	
Pugh, Ryan	Assistant Football Coach	61,880	
Warner, Ashton	Assistant Football Coach	48,880	
Washington, Ladimian	Assistant Football Coach	52,000	
TBA	Assistant Football Coach	40,000	
Robertson, Kendall	Videographer	36,421	
Total Salaries		920,381	920,381
Related Benefits			354,347
Travel			320,000
Operating Services			10,000
Supplies			100,000
Scholarships			1,109,324
Total Football		\$ 2,814,052	

**Southern University A&M College
Intercollegiate Athletics - Baseball
218900-21803-29000
2021-2022 Operating Budget**

Personnel	Title of Position	Salaries	
Crenshaw, Christopher	Head Baseball Coach	\$ 104,000	
Dulin, Daniel	Assistant Baseball Coach	44,600	
Perkins, Theodore	Assistant Baseball Coach	35,136	
Grant, Trennis (PT)	Assistant Baseball Coach	5,000	
Total Salaries		188,736	188,736
Related Benefits			72,664
Travel			10,000
Supplies			20,000
Scholarships			129,207
Total Baseball		\$ 420,607	

**Southern University A&M College
Intercollegiate Athletics - Track & Field (Men)
218900-21804-29000
2021-2022 Operating Budget**

Personnel	Title of Position	Salaries	
White, Teremine	Head Track & Field Coach	\$ 55,702	
Glover, Freddie	Assistant Track & Field Coach	40,706	
Total Salaries		<u>96,408</u>	96,408
Related Benefits for Staff			37,117
Travel			45,000
Supplies			15,000
Scholarships			<u>178,482</u>
Total Men Track		\$ 372,007	

**Southern University A&M College
Intercollegiate Athletics - Tennis (Women)
218900-21805-29000
2021-2022 Operating Budget**

Personnel	Title of Position	Salaries	
Conyers, Jeffrey	Head Tennis Coach	\$ 58,916	
TBA	Assistant Tennis Coach	-	
Total Salaries		<u>58,916</u>	58,916
Related Benefits			22,683
Travel			35,000
Supplies			10,000
Scholarships			<u>148,136</u>
Total Women Tennis		\$ 274,735	

**Southern University A&M College
Intercollegiate Athletics - Golf (Women)
218900-21806-29000
2021-2022 Operating Budget**

Personnel	Title of Position	Salaries	
TBA	Head Golf Coach	\$ 45,000	
TBA	Assistant Golf Coach	-	
Total Salaries		<u>45,000</u>	45,000
Related Benefits			17,325
Travel			10,000
Supplies			10,000
Scholarships			<u>65,000</u>
Total Women Tennis		\$ 147,325	

Southern University A&M College
Intercollegiate Athletics - Women Basketball
218900-21807-29000
2021-2022 Operating Budget

Personnel	Title of Position	Salaries	
Funchess, Carlos	Head Basketball Coach (W)	\$ 119,600	
Cotton, Marjorie	Assistant Basketball Coach	56,774	
TBA	Assistant Basketball Coach	56,000	
Bonin, Jeremy	Assistant Basketball Coach	38,563	
Total Salaries		270,937	270,937
Related Benefits for Staff			104,311
Travel			215,000
Supplies			15,000
Scholarships			220,744
Total Women Basketball		\$ 825,992	

Southern University A&M College
Intercollegiate Athletics - Men Basketball
218900-21808-29000
2021-2022 Operating Budget

Personnel	Title of Position	Salaries	
Woods, Sean	Head Basketball Coach (M)	\$ 130,000	
Price, Ryan	Assistant Basketball Coach	56,418	
Cipriano, Pete	Assistant Basketball Coach	53,204	
Hillman, Jethro	Assistant Basketball Coach	48,919	
Total Salaries		288,541	288,541
Related Benefits			111,088
Travel			215,000
Supplies			15,000
Scholarships			201,826
Total Men Basketball		\$ 831,455	

**Southern University A&M College
Intercollegiate Athletics - Volleyball
218900-21809-29000
2021-2022 Operating Budget**

<u>PERSONNEL</u>	<u>TITLES</u>	<u>SALARIES</u>	
Jacobs, Venessa	Head Volleyball Coach	\$ 55,702	
TBA	Assistant Volleyball Coach	33,000	
Total Salaries			88,702
Related Benefits			34,150
Travel			55,000
Operating Services			5,500
Supplies			15,000
Scholarships			151,434
Total Volleyball			\$ 349,786

**Southern University A&M College
Intercollegiate Athletics - Track & Field (Women)
218900-21811-29000
2021-2022 Operating Budget**

<u>Personnel</u>	<u>Title of Position</u>	<u>Salaries</u>	
TBA (PT)	Assistant Track & Field Coach	\$ 12,000	
Total Salaries			12,000
Related Benefits			4,620
Travel			45,000
Supplies			15,000
Scholarships			252,400
Total Men & Women Track			\$ 329,020

**Southern University A&M College
Intercollegiate Athletics - Softball
218900-21813-29000
2021-2022 Operating Budget**

<u>Personnel</u>	<u>Title of Position</u>	<u>Salaries</u>	
TBA	Head Softball Coach	\$ 52,672	
TBA	Assistant Softball Coach	43,000	
Monroe, Edwin	Assistant Softball Coach	28,000	
Total Salaries			123,672
Related Benefits			47,614
Travel			55,000
Supplies			20,000
Scholarships			160,200
Total Softball			\$ 406,486

**Southern University A&M College
Intercollegiate Athletics - Bowling
218900-21814-29000
2021-2022 Operating Budget**

Personnel	Title of Position	Salaries	
Doyle, Barry	Head Bowling Coach	\$ 24,000	
Total Salaries		<u>24,000</u>	24,000
Related Benefits			9,240
Travel			35,000
Supplies			10,000
Scholarships			<u>64,368</u>
Total Bowling			<u>\$ 142,608</u>

**Southern University A&M College
Intercollegiate Athletics - Soccer
218900-21815-29000
2021-2022 Operating Budget**

Personnel	Title of Position	Salaries	
Fontenot, Jeremy	Head Soccer Coach	\$ 51,418	
TBA	Assistant Soccer Coach	<u>12,000</u>	
Total Salaries			63,418
Related Benefits			24,416
Travel			55,000
Supplies			20,000
Scholarships			<u>222,050</u>
Total Soccer			<u>\$ 384,884</u>

**Intercollegiate Athletics - Sport Medicine
218900-21817-29000
2021-2022 Operating Budget**

Personnel	Title of Position	Salaries	
Jenkins, Daryl	Assistant Sport Medicine Trainer	\$ 42,848	
Sanders, Jeorgia	Assistant Sport Medicine Trainer	38,563	
TBA	Sport Medicine Intern	12,600	
TBA	sport Medicine Intern	<u>12,600</u>	
Total Salaries			106,611
Related Benefits A263			41,045
Travel			3,000
Operating Services			5,000
Supplies			<u>30,000</u>
Total Sport Medicine			<u>\$ 185,656</u>

Southern University A&M College
Intercollegiate Athletics - Strength & Conditioning
218900-21819-29000
2021-2022 Operating Budget

Personnel	Title of Position	Salaries	
Immel, Laramie	Head Strength & Conditioning Coach	\$ 60,320	
TBA		12,000	
TBA		12,000	
Total Salaries		84,320	84,320
Related Benefits+A42			32,463
Travel			3,000
Operating Services			5,000
Supplies			20,000
Total Strength and Conditioning			\$ 144,783

Southern University A&M College
Intercollegiate Athletics - Cross Country
218900-21818-29000
2021-2022 Operating Budget

Personnel	Title of Position	Salaries	
Ware, Courtney	Assistant Track & Field Coach	\$ 37,492	
Total Salaries		37,492	37,492
Related Benefits			14,434
Travel			9,000
Supplies			5,500
Total Men & Women Cross Country			\$ 66,426

Southern University A&M College
Intercollegiate Athletics - Cheerleaders
218900-21820-29000
2021-2022 Operating Budget

Personnel	Title of Position	Salaries	
TBA	Head Cheerleaders Coach	\$ 10,000	
Total Salaries		10,000	10,000
Related Benefits			3,850
Travel			20,000
Supplies			10,000
Total Cheerleader			\$ 43,850